MINUTES OF THE ANNUAL MEETING OF THE BOARD OF DIRECTORS OF THE PIEDMONT SILVER EAGLES HELD MONDAY, OCTOBER 21, 2024 AT 8:00 AM

3200 S. OCEAN BLVD., MYRTLE BEACH, SC 29577

ATTENDANCE. President, Danny Young, called the meeting to order.

Other Officers in attendance:

Capt. Dave Westberg (E-VP), Capt. Domingo Alfaro (VP), Capt. Craig Pinto (SEC), Capt. Rich Alter (TREAS).

Other Board Members

Harvey Horn, Ron Gabor. (Not Present – Buddy Bowen, Chris Runge)

Others Present

Margaret Bruce (PSEI-CF Treasurer), Janice Drimmer

REVIEW OF PREVIOUS MINUTES. Minutes from prior meeting were reviewed by Sec. Craig Pinto and approved.

TIME CALLED TO ORDER: 0904

INTRODUCTION & AGENDA REVIEW BY: Danny Young

BOARD DISCUSSION:

A. Rich Alter – Treasurer's Financial Report (Interim Treasurer)

As of 9/30 -- Checking - \$23,980, Savings - \$48,170

(A portion of these funds are reunion deposits, used to pay hotel billing)

(Detailed account information is available by request via Quickbooks Online)

- Discussion on moving from QuickBooks Desktop, to QuickBooks Online for better security and security and member transparency. Anyone can now verify and justify all transactions. More modern system.
- Cleaning up the books as related to membership overdue accounts, deceased, etc.
- Additional Payment options, Credit Card, Check, Cash, Zelle, PayPal. (Rich Explains Zelle, how it works, there are no fees, as it's a free service, but you must have it set up)
- Cancellations Explained. Board agreed to refund all cancellations, if they cancel <u>prior</u> to the date they signed up to attend. Typical cancellations total approx. \$2500 / year. We are still committed to hotel.
- Hotel has been very helpful as we missed our target room nights, and attendance numbers.
- Motion to refund all reunion cancellations prior to the reunion day member has booked.
 All in Favor PASSED
- Financials audited by Margaret Bruce and Janice Drimmer.
- B. Dave Westbrook discusses past and present IRS returns, and our policy as we move forward.
- C. Brief discussion on how current topics should be used to develop a new policy manual.
- D. Merchandise report Danny Young Using a new device with a Square Account to keep track of Piedmont Merch for sale, and to process Credit Card Purchases with paper reciepts.
 Small 2.5% fee per transaction if card used.

We have a lot of Merchandise on hand, that is getting dated and graphics deteriorating.

Need to sell, and acquire new and fresh shirts, jackets, and other items to increase sales.

Considering a fire sale on Tuesday, or during the next reunion, or a way to donate, and a shirt goes to a needy cause.

- E. Officer Position Openings Treasurer and Secretary Rich Alter has stepped in as interim as Bridget Beck stepped down, and Craig Pinto has served as secretary for 3 years, and assumed the position as webmaster as well. After managing the website and helping to manage online financial transactions, Craig has decided not to run again for the Sec position, and focus on the PSE website improvements. Ken Burkins has been nominated and agreed to run for the position of Secretary. Neither position has another nominee at this point, so they may be elected by acclimation for a 3 year term each. This will be presented at the general membership business meeting on Tuesday, Oct 22nd.
- **F. Discussion of the resignation of Colleen Fields as our Communications member.** Further discussion of the duties of that position, and a reminder that it is not a voting board seat position. We must clarify the duties prior to searching for a replacement. They will be hard shoes to fill. Discussion about the low number of members, therefore low numbers of voters.
- **G. PSE-Charitable Funds President Position** Discuss that the Charitable Funds board members have no term limits. They are elected for 2 year terms, but there is no limit to the amount of terms they may serve.
- **H. Future Reunions** Cost cutting measures, considering going to a two day event, bar and appetizer on day one, Different locations, different hotel. Suggestions that a two day event looks good on paper, but it probably would not cut any costs, as an attendee already has the option to attend any day they like.
- **I. Discussion on Reunion Fee each year** Agreed we should discuss each year at the board meeting, the fee for the next reunion, and present to the General membership.

ADJOURNMENT: With no further business to discuss or resolved before the BOARD, the meeting was adjourned at: 0920.

MINUTES OF THE ANNUAL MEETING OF THE GENERAL MEMBERSHIP OF THE PIEDMONT SILVER EAGLES HELD OCTOBER 22, 2024 AT 10:00 AM 3200 S. OCEAN BLVD., MYRTLE BEACH, SC 29577

CALLED TO ORDER BY: Capt. Danny Young

All Officers in attendance, as well as approx. 40 general members.

GENERAL BOARD DISCUSSION:

- A. Intro by President Danny Young. Thanks to Members and Officers for being here today.
- B. 2023 Minutes read by Craig Pinto. Prior minutes approved.
- **C. Presentation by our hotel General Manager and sales manager**, on the current hotel product. He introduces the conference staff, hotel upgrades. He thanks us for our business.
- D. Quick Brief on Electronic Voting. Very expensive at this point, but we have other options we are researching.
- E. Danny discusses Project Wingman. A method how this can serve retired employees as well.
- **F. Financial Report** The financial report was not given at this meeting. Please see the Board meeting minutes and please request access to our QuickBooks Online for additional financial information.
- **G.** Officer Election Both Secretary and Treasurer positions are open. Ken Burkins has been nominated for Sec. Position. Interim Treasurer, Rich Alter has agreed to run, and remain in this position. After multiple emails and requests, there were no other nominees. Both Ken Burkins and Rich Alter were elected by acclimation for a 3 year term.
- H. Reunion "Walk-In" Attendees This year and in the past, there are many members that just show up in the meeting room, and have not paid to attend that day, but wish to just mingle with the other members, and not use the bar or buffet. Many members in the meeting discussed and agreed that it is not fair to those who have paid full price to attend. We remind our members that the reunion fee is the price to attend the event, per person, per night. We welcome any member that is there a day early, and would like to attend, to please contact any officer present to complete the payment process. Thank you for your understanding.
- I. Hotel Concerns A few members at the meeting expressed concerns on being on the Double Tree side of the property, resulting in an extended walk to the meeting room for the reunion, as well as other concerns about the rooms. President Danny Young explained due to the renovations and room upgrades, the rooms on the conference side have become very expensive, but we do have about 15-20 rooms there for those with a need to be closer. When filling out your online registration form, at the bottom is a space for special requests or addition information. Please enter your needs there, and that will get the attention of the board, and allow us to better assist you.
- J. Next Reunion Oct 19-21, 2025 Planning has begun for 2026 as well.
- K. Margaret Bruce Treasurer PSEI-CF Charitable funds allocation process. Has a good amount of money, thanks to a donation by the George Irwin family. We Supplement students in school, and help those learning to fly with Captains Grants. Students must be in school fulltime, with a GPA of at least 3.0 or better to qualify for the next semester funding. The money comes from donations, 50/50 Raffle at the Reunion, & the Silent Auction. One student finishes this spring, and four more next year, and two more in 2027. Two of the recipients will speak at the reunion this year. Not all are aviation students. Some are nursing, engineering, etc. The Tom Davis Foundation

has donated \$12,000 to the Captain Grant Program. Currently no humanitarian grants in process but please communicate with us if you know someone in need for a funeral, medical bills, etc. For more information on the PSE-CF financials, please contact the PSE-CF Treasurer.

- L. No further Business to discuss.
- M. Motion to Adjourn. None Opposed.

ADJOURNMENT: With no further business to discuss or resolve before the GENERAL BOARD, the meeting was adjourned at: 1103

Respectfully Submitted: Craig Pinto (PSE-Secretary)